

Seasons of Comfort

Early Summer 2017

K.B. JOHNSON
OIL & GAS CO.
Since 1921
Home - Farm - Industry

PERSONALLY SPEAKING

We Make It Easy

Dear Friends,

Keeping your home

comfortable and safe is a priority for everyone, but it should never be a hassle. That's why many people in central North Carolina choose KB Johnson.

They know they can rely on us for reliable propane delivery, emergency response 24 hours a day, installations and repairs, and the greatest value per gallon possible. For nearly 100 years — spanning four generations of family ownership — **our name has been synonymous with dependability.**

Every day, we strive to make your life easier while helping you save money. We've crafted great programs to simplify payments and help keep fuel costs manageable, including a monthly budget plan and a prebuy plan. Visit **KBJohnson.com** for more details.



Kemp and Hal Johnson

If you need new appliances, our knowledgeable staff focuses on what's right for you, not on what we like to sell. We stand behind all our products and if you ever have a problem, you can reach us at any time — day or night.

Of course, we're your neighbors too, and we're proud to support the communities we serve in many ways.

(See article on page 4.)

So just tell us how we can help, and we'll do all we can to **make things easy for you.**

Warmly,

Kemp Johnson Hal Johnson

Kemp Johnson

Hal Johnson

SNAPSHOT

Jennifer Chandler joined the KB Johnson team in 2010. She does double duty, working in the accounting department and in customer service.

"Working with customers is great. I love getting to talk with different people and helping them," Jennifer says. *"I really like that KB Johnson is a small, family-run business, and it treats everyone — employees and customers — like family."*

Away from work, Jennifer stays **very busy** raising three children, ages 16, 12 and 5.

"At home, I work as a chauffeur, a short-order cook and a maid," she says with good cheer. When Jennifer does find time for herself, she reaches for a book — usually "a good romantic mystery!"



Jennifer Chandler
accounting/customer
service department

Smart Ideas for Summer

We always advise our customers not to wait until the fall to prepare for the next heating season. That's crunch time, especially if you have kids in school. With that in mind, here are **five things you can do now** that will make life a little easier later on.

1. **Join our monthly payment plan** and spread out your fuel expenses through the year.
2. **Enroll in our prebuy plan at a guaranteed rate** to take away the worry of prices rising in the winter.

3. **Sign up for automatic deliveries** and eliminate the hassle of watching the fuel level in your tank.

4. **Schedule service** to take care of any repairs or to upgrade old appliances.

5. **Switch to a propane tankless water heater** to save as much as 40% on water heating costs. You may also qualify for a \$150 rebate. (See page 4.)



Embrace the Propane Difference

Staying safe, saving money and keeping comfortable become a lot easier when you expand your use of propane.

propane vs. electricity: what's the better deal?

Do the electric appliances in your home outnumber your propane gas appliances? You may be shocked to find out how much money you could start saving if you pulled the cord completely on your electric appliances and plugged into propane instead.

Take propane water heaters as one example. They generally cost 30% less to operate than electric ones—or 60% less if you use a tankless propane water heater. *And don't forget comfort!* Propane water heaters can produce about twice as much hot water as electric units—in the same amount of time. If you're tired of your electric water heater leaving you cold, contact us about converting to a propane water heater. It's a lot easier than you may think!

Don't stop with water heaters!

People are warming up to propane—and saving money—in many other ways too.

➔ **Avoid the limitations** of cooking with an electric stove. Propane ovens and ranges cost significantly less to operate than their electric counterparts and provide a higher degree of control because of precise temperatures. Plus, a gas stove will continue to work during a power outage.

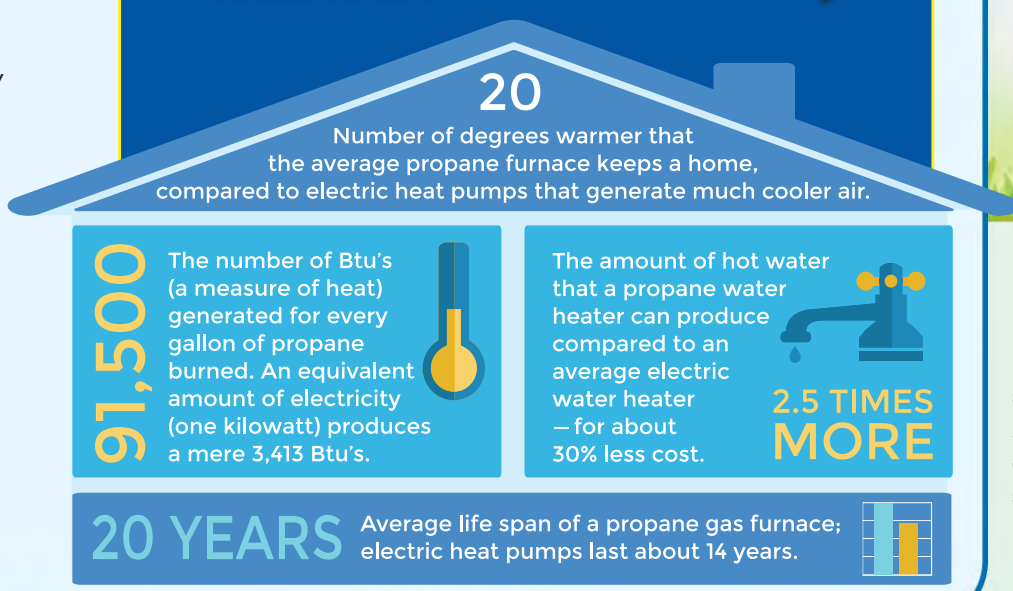
➔ **A propane clothes dryer** gets laundry dry 25% faster than the typical electric model.

➔ **Propane heaters for the garage** and other cold spaces are a great option because they're much less expensive to operate than portable electric heaters. Vented propane gas space heaters are easy to install, incredibly efficient and extremely safe.

➔ **On a cold night, propane-heated homes** are much warmer than those that rely solely on electric heat. With a clean-burning, high-efficiency propane furnace, less than 10% of fuel is wasted in the combustion process. In comparison, more than two-thirds of the energy used by a power plant to generate and transmit electricity is wasted.

Feel free to contact us about the many ways you can save money by pulling the cord on electric appliances and plugging into propane.

By the Numbers: Propane vs. Electricity



outdoor living made easy

No other fuel can do as much as propane can to make lounging in your backyard a pleasant experience. And thanks to modern advances in flexible piping, you can now extend your use of propane to a wider range of outdoor products — even refrigerators and fireplaces!

Grill it up

Propane grills light instantly, heat faster than charcoal, and emit less carbon monoxide and soot. They make your food taste better too! For convenience's sake, higher-end grills offer drawers, side burners, surface lighting and LED temperature displays.



People are taking cooking to new levels by adding cooktops, ovens and rotisseries to their deck or patio.

Swim it up

Whether you have an aboveground pool, an in-ground pool or a spa, a propane pool heater will warm your water much faster—and at a lower cost—than an inefficient electric heater.



Many propane pool heaters include sensors that shut off the unit if water temperatures rise above preset limits.

Warm it up

Take the chill out of the air with portable heaters and outdoor fireplaces, which can raise outdoor temperatures by as much as 30°. They're great for prolonging your outdoor entertaining season!



Most portable heaters immediately shut down if the heater gets knocked over.

the yellow school bus goes green

Many states in the country have been adopting alternative energy incentive programs in recent years, resulting in more school districts purchasing propane autogas buses, according to the Propane Education & Research Council.

These school districts have realized enormous fuel savings by using propane autogas instead of diesel fuel. Propane costs about 50% less than diesel per gallon and reduces maintenance costs as a result of its clean-operating properties.

Additionally, propane-powered school buses perform better in cold weather than

diesel-powered buses. They start more easily and their interiors heat faster so that windows become defrosted quickly.

Kids are benefitting from a healthier ride to and from school as well. Studies show that, when compared with the diesel buses they have replaced, buses fueled by autogas:

- emit 80% fewer smog-producing hydrocarbons
- reduce nitrogen oxide emissions by about 10,000 pounds
- lower particulate matter by 315 pounds.





1709 North Main Street
Fuquay Varina, NC 27526
919-552-5474
KBJohnson.com

Propane • Bulk Petroleum • 24-hour Emergency Service
Tankless Water Heaters • Grills • Fireplaces
Outdoor Kitchens

Community Corner

We hope you didn't miss the **Freedom Balloon Fest** on Memorial Day weekend in Fuquay-Varina! This annual event is run by Project Uplift, a nonprofit organization that supports military families and children with mobility challenges.

KB Johnson is proud to be a sponsor of this festival for the third year in a row; we provided propane for all the balloons, the food trucks and the generators.

We hope you were able to stop by and enjoy hot-air-balloon rides, live music, a kid zone with games and rides, craft and food vendors and much more.



Ask the EXPERT

Q *How can I benefit if I switch from an electric stove to a propane cooktop?*

A The fast, precise heating and instant-on, instant-off controls provided by propane gas cooking appliances just cannot be matched by electric models. You can enjoy the same performance and convenience as the pros do when you select from a variety of attractively designed propane cooking equipment. Propane ranges are available in all the latest designs and with all the latest features — convection ovens, sealed burners for easy cleaning, griddles and grill tops, and deep fryers. (Please visit our showroom to see all your options.) A gas range even allows you to cook your food during a power outage.



Andy Johnson,
service & install expert,
has some hot tips
for you

Q *Are propane stoves safe?*

A Yes. While the instant flames of propane allow you to cook without the wait for burners to warm up, the burners also cool quickly; electric burners take longer to cool, increasing the risk of accidental burns.



1709 North Main Street
Fuquay Varina, NC 27526

PRESORTED
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NEVER Run Out of Hot Water Again!

If your water heater is

15 years old or older, or you see warning signs that it's wearing out (rusty water, dampness at the bottom of the tank, etc.), please talk with us.

A lot of folks are choosing propane tankless water heaters. With no tank of water to keep warm, a propane tankless unit can cost as much as **40% less to operate** than a typical electric storage-tank water heater.

Tankless units also provide a virtually unlimited supply of hot water on demand. And since a tankless

water heater can be hung on a wall, it frees up valuable floor space.

Finally, tankless heaters are extremely durable. You can expect a Rinnai tankless water heater to last 20 years or more — **twice as long as a typical storage-tank water heater!**

*Contact us today
for a FREE estimate.*

**SAVE \$150 on a
Rinnai propane
tankless water heater!**

Call for details.

